



ONGC Petro-additions Limited

4th Floor, 35, Nutan Bharat Co-operative Housing Society Limited, R.C Dutt Road, Alkapuri, Vadodara – 390007

Phone: 0265-6192600, Fax No: 0265-6192666

Ref: OPaL /BDA/MM//Naphtha Enquiry/Domestic/2024-25

Date: 22-02-2024

SUBJECT – REQUEST FOR PROPOSAL FOR NAPHTHA (Manufacturers / Traders)

INTRODUCTION

ONGC Petro additions Ltd., (OPaL) having its registered Office at 4th Floor, 35 Nutan Bharat Co-operative Housing Society Ltd, R. C. Dutt Road, Alkapuri, Vadodara, India -390 007, has set up a green field Mega Petrochemical Complex in the PCPIR / SEZ-1 zone at Port City of Dahej, Gujarat, India.

OPaL has set up a grass root mega Petrochemical project at Dahej, Gujarat in PCPIR/SEZ. The complex's main Dual Feed Cracker Unit has the capacity to produce 1100 KTPA Ethylene, 400 KTPA Propylene and the Associated Units consists of Pyrolysis Gasoline Hydrogenation Unit, Butadiene Extraction Unit and Benzene Extraction Unit. The Polymer plants of OPaL has 2X360 KTPA of LLDPE/HDPE Swing unit, 1X340 KTPA of Dedicated HDPE and 1x340 KTPA of PP.

Naphtha is one of the main feed for DFCU. To meet the requirement of Naphtha OPaL intends to procure Naphtha with the specification as per Appendix-A.

CONNECTIVITY:

Marine Route	OPaL has hired tankages at Gujarat Chemical Port Limited (GCPL) Dahej and has a dedicated pipeline from GCPL tankage till OPaL premises. GCPL port can handle MR vessels only.
Pipeline	Dedicated Pipeline from ONGC Hazira till OPaL premises
Road transport	Naphtha Gantry unloading facility is available at OPaL premises

The current annual projection of Naphtha requirement is in the range of 700-1000 KTPA.

Request to please furnish the details sought herein for supply of Naphtha to OPaL on term basis in the below requested format on or before the date of submission:

Email ID for submission	archana.kumar@opalindia.in / Vikas.C@opalindia.in
Mode of submission	Password protected
Password submission	Only to be submitted when OPaL sends separate email seeking password



The form shall be stamped & signed on all pages by authorized signatory.
The offer shall be furnished along with Power of Attorney in the name of authorized signatory.

Annexure I	Details of Interested Vendor
Annexure II	Details for Naphtha Supply- (Manufacturers and Traders)
Annexure- III	Pricing of Naphtha
Appendix A	OPaL Naphtha Specification



**For MM Department
ONGC Petro additions Limited**



Details of Interested Vendor

Sr. No.	Items	Details	
1.	Name of Company seeking empanelment		
2.	Manufacturer/ Trader <i>(In case of trader, valid Trade certificate/ License issued by relevant authority along with letter from manufacturer stating past business duly signed by authorized signatory.)</i>		
3.	Type of entity (Submit a registration proof along with the form)	(Put a tick mark below on applicable option)	
		<input type="checkbox"/>	Proprietorship Firm
		<input type="checkbox"/>	Partnership Firm
		<input type="checkbox"/>	Private Limited Company
		<input type="checkbox"/>	Public Limited Company
		<input type="checkbox"/>	Society
		Others (Please specify below):	
4.	Date of Incorporation & Country of Incorporation <i>(Please enclose copy of Certificate of Incorporation (COI). In case, Certificate of Incorporation is issued in language other than English, please also attach duly notarized translated copy of COI.)</i>		
5.	No. of years in operation		
6.	Name of Parent Company (if applicable)		
7.	Name of Proprietor/ Partners/ Directors of the company/ Owner		
8.	Company Registration details (Submit all documents) Strike whichever is not applicable	GST No.	
		TIN No.	
		PAN No.	
		VAT No.	



9.	Registered address (Corporate Headquarters)					
10.	Operational address (If different from above)					
11.	Details of person, signing the proposal. (The Power of Attorney to be annexed)	<ol style="list-style-type: none"> 1. Name: 2. Designation/ Capacity: 3. Signature specimen <table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 70%;">Full Signature:</td> <td></td> </tr> <tr> <td>Short Signature, if any:</td> <td></td> </tr> </table>	Full Signature:		Short Signature, if any:	
Full Signature:						
Short Signature, if any:						
12.	Contact Details:	<ol style="list-style-type: none"> 1. Telephone No: 2. Mobile No: 3. Email address: 4. Website address: 5. Fax No: 				
13.	Any other relevant information					

-----X-----



A. Details for Naphtha Supply- Manufacturers

Sr. No.	Items	Details
1.	Specifications	
1.1	Confirmation to match OPaL Naphtha Specs as per Appendix-A.	(Yes/ No)
1.2	In case the spec doesn't match as OPaL, then may provide their specification sheet	

2.	Bidder Naphtha Production capacity					[Unit -KT]
2.1	Production Capacity per Annum (in KT)	Unit	Name of unit/ geographical area	Tankage capacity & location	Quantity Production per Annum	Specs as per OPaL
		Unit-1				
		Unit- 2				
		Unit- 3				
2.2	Production Capacity per Month (in KT)	Unit	Name of unit/ geographical area	Tankage capacity & location	Quantity Production per Month	Specs as per OPaL
		Unit-1				
		Unit- 2				
		Unit- 3				

3.	Quantity which can be offered to OPaL							[Unit -KT]
3.1	Unit/Source(s) from which Naphtha can be offered to OPaL (Mention place of Unit Name with Load Port /Storage Tank Location)							
3.2	Name of Unit	Load Port / Storage Tank Location	Qty/ month which can be offered to OPaL (KT)	Schedule for offering one vessel	Minimum no. of Days needed for prior notice for dispatch of Naphtha	Incoterm (FOB/DAP/ Pipeline/Tanker)	Means of Dispatch	Transit Time from Source of Supply till GCPL Port, Dahej-Gujarat (India)

3.3	Do you have your own chartering vessels which can be assigned for OPaL for Naphtha Supply through marine route, if required?	
3.4	Confirmation to Supply Naphtha in MR (Medium Range) Vessel (30-36 KT)	
3.5	Term of Agreement which can be offered to OPaL (Min- Max)	

3.6	In case the bidder is offering the parcel on FOB	
------------	---	--

i.	Load port name and address																																						
ii.	Laycan duration																																						
iii.	Tankage Capacity of load port																																						
iv.	Load Port Charges with breakup	<table border="1"> <thead> <tr> <th colspan="3">Port Name - ()</th> </tr> </thead> <tbody> <tr> <td rowspan="3">Condition</td> <td>RGRT</td> <td></td> </tr> <tr> <td>GRT</td> <td></td> </tr> <tr> <td>Hours</td> <td></td> </tr> <tr> <th>Description</th> <th>Load Port (Per/unit)</th> <th>Total load port charges per shipment</th> </tr> <tr> <td>Pilotage (INR/GRT)</td> <td></td> <td></td> </tr> <tr> <td>Berth Hire Charges (INR/ GRT/hour or part thereof)</td> <td></td> <td></td> </tr> <tr> <td>Port dues</td> <td></td> <td></td> </tr> <tr> <td>BPT charges</td> <td></td> <td></td> </tr> <tr> <td>Any other charges</td> <td></td> <td></td> </tr> <tr> <td>Total</td> <td></td> <td></td> </tr> <tr> <td>GST @ 18 %</td> <td></td> <td></td> </tr> <tr> <td>Total</td> <td></td> <td></td> </tr> </tbody> </table>	Port Name - ()			Condition	RGRT		GRT		Hours		Description	Load Port (Per/unit)	Total load port charges per shipment	Pilotage (INR/GRT)			Berth Hire Charges (INR/ GRT/hour or part thereof)			Port dues			BPT charges			Any other charges			Total			GST @ 18 %			Total		
		Port Name - ()																																					
		Condition	RGRT																																				
			GRT																																				
			Hours																																				
		Description	Load Port (Per/unit)	Total load port charges per shipment																																			
		Pilotage (INR/GRT)																																					
		Berth Hire Charges (INR/ GRT/hour or part thereof)																																					
		Port dues																																					
		BPT charges																																					
		Any other charges																																					
		Total																																					
GST @ 18 %																																							
Total																																							

3.7	In case of DAP – GCPL Port*	
	<i>*(Duty and taxes related to cargo at Disport shall be in OPaL's account. In DAP term, risk will transfer at Disport ship manifold. Although title will transfer at EEZ water in sea, if there is quality or quantity issue at Disport, OPaL will have right to reject cargo part or full at its sole discretion. Upon cargo rejection, OPaL will not be liable for payment. Insurance shall be in Supplier scope till Disport.)</i>	

i.	Parcel Size offered (KT)	
ii.	Load port name and address	

3.8	In case of Road Transit	
------------	--------------------------------	--

i.	Supply till Ex- OPaL Gantry (Through Road Tankers)	
----	--	--



ii.	Supply on Ex-Manufacturing unit (Place to be mentioned)	
iii.	Tankage Capacity at Manufacturing Unit (KT)	
iv.	Are Truck Tanks (TTs) available with the Seller for Supply of Naphtha to OPaL?	
v.	Please mention distance from Manufacturing Unit till OPaL Plant, Dahej	
vi.	Evacuation period of Tankages	
3.9	In case of pipeline transfer	
i.	May pls submit diagram or mention the route clearly)	
ii.	Term of Agreement which can be offered to OPaL (Min – Max)	

Signature & Stamp of interested vendor



B. Details for Naphtha Supply- Traders

Sr. No.	Items	Details
4.	Specifications	
4.1	Confirmation to match OPaL Naphtha Specs as per Appendix-A.	(Yes/ No)
4.2	In case the spec doesn't match as OPaL, then may provide their specification sheet	

5.	Bidder Naphtha Traded capacity [Unit -KT]					
5.1	Traded Capacity per Annum (in KT)	Sl. No.	Name of unit/ geographical area from which it is sourced	Tankage capacity & location from where Naphtha shall be sold	Quantity traded per Annum	Incoterm
		1.				
		2.				
		3.				

6.	Quantity which can be offered to OPaL [Unit-KT]							
6.1	Unit/Source(s) from which Naphtha can be offered to OPaL <i>(Mention place of Unit Name with Load Port /Storage Tank Location)</i>							
6.2	Name of Unit	Load Port / Storage Tank Location	Qty/ month which can be offered to OPaL (KT)	Schedule for offering one vessel	Minimum no. of Days needed for prior notice for dispatch of Naphtha	Incoterm (FOB/DAP/ Pipeline/Tanker)	Means of Dispatch	Transit Time from Source of Supply till GCPL Port, Dahej-Gujarat (India)
6.3	Do you have your own chartering vessels which can be assigned for OPaL for Naphtha Supply through marine route, if required?							
6.4	Confirmation to Supply Naphtha in MR (Medium Range) Vessel (30-36 KT)							
6.5	Term of Agreement which can be offered to OPaL (Min- Max)							



6.6	In case the bidder is offering the parcel on FOB			
i.	Load port name and address			
ii.	Laycan duration			
iii.	Tankage Capacity of load port			
iv.	Load Port Charges with breakup	Port Name - ()		
		Condition	RGRT	
			GRT	
			Hours	
		Description	Load Port (Per/ unit)	Total load port charges per shipment
		Pilotage (INR/GRT)		
		Berth Hire Charges (INR/ GRT/hour or part thereof)		
		Port dues		
		BPT charges		
		Any other charges		
		Total		
GST @ 18 %				
Total				
6.7	In case of DAP – GCPL Port*			
<i>*(Duty and taxes related to cargo at Disport shall be in OPaL's account. In DAP term, risk will transfer at Disport ship manifold. Although title will transfer at EEZ water in sea, if there is quality or quantity issue at Disport, OPaL will have right to reject cargo part or full at its sole discretion. Upon cargo rejection, OPaL will not be liable for payment. Insurance shall be in Supplier scope till Disport.)</i>				
i.	Parcel Size offered			
ii.	Load port name and address			
6.8	In case of Road Transit			
i.	Supply till Ex- OPaL Gantry (Through Road Tankers)			



ii.	Supply on Ex-Manufacturing unit (Place to be mentioned)	
iii.	Tankage Capacity at Manufacturing Unit	
iv.	Are Truck Tanks (TTs) available with the Seller for Supply of Naphtha to OPaL?	
v.	Please mention distance from Manufacturing Unit till OPaL Plant, Dahej	
vi.	Evacuation period of Tankages	
6.9	In case of pipeline transfer	
i.	May pls submit diagram or mention the route clearly)	
ii.	Term of Agreement which can be offered to OPaL (Min – Max)	

Signature & Stamp of interested vendor



Pricing of Naphtha

Pricing formula preferred (Describe the Indexes which shall be used)	Formula		
	Base Index		
	Premium		
	Other Component		
Eg. – Base Price can be MOPAG (Platts/ Argus) Premium – Fixed component or Published premium			
Other charges applicable (PI s provide complete break up), if applicable	Sl. No.	Description	Charges
	i.		
	ii.		
	iii.		
	iv.		
	v.		
	vi.		
Payment Term			

Note: -OPaL reserves right to register a vendor for product entirely at its sole discretion.

- If the interested vendor needs to furnish further details other than sought above, same may be provided.
- All the data/information received in this regard shall be treated in strict confidence and shall be used only for our internal purposes. Submission of data/information shall, in no way imply, that the Seller is qualified, and / or will not bind OPaL to undertake any contract/Agreement for supply of Naphtha If the interested vendor needs to furnish further details other than sought above, same may be provided.
- Based on the responses and its feasibility, OPaL may seek the eligibility documents in order to enter into Term agreement with bidder
- OPaL reserves the right to cancel or annul the RFP or part thereof, without assigning any reason whatsoever.
- You are requested to submit the above proposals duly filled in and signed by authorized signatory.

Signature & Stamp of interested vendor



Naphtha Specification-OPaL

Sr. No.	Property	Test Method	Unit	Specification
1.	Paraffins	ASTM-D-5134/IP-382	(v/v)%	64 (min)
2.	Olefins	ASTM-D-5134 /IP-382	(v/v) %	5 (max)
3.	Naphthenes	ASTM-D-5134 / IP-382	(v/v) %	To report
4.	Aromatics	ASTM-D-5134/IP-382	(v/v) %	12 (Max)
5.	Arsen, Arsenic	ICP/AAS	Wt-ppb	10 (Max)
6.	Lead	ICP/AAS	Wt-ppb	10 (Max)
7.	Mercury	ICP/AAS	v-ppb	10 (max)
8.	Chlorides	ASTM D4929	Wt-ppm	<1
9.	Total Oxygenates	ASTM D -7423	Wt-ppm	100 (Max)
10.	Sulphur	ASTM- D 5453	Wt-ppm	200 (Max)
11.	Distillation (IBP)	ASTM- D -86/ IP-123	° C	28 (Min)
	FBP	ASTM – D- 86	° C	200 (Max)
12.	RVP at 100 ° F	ASTM-D-323/ IP-69	PSI	13 (Max)
13.	Colour	ASTM-D- 156	Saybolt	To report
14.	Density at 15.56 °C	ASTM-D -4052	gm/cc	To report
15.	CS2	ASTM-D 5623	Wt ppm	< 5

Note: Heavy Metal specification includes Nickel (Ni), Chromium (Cr), Iron (Fe) and Vanadium (Va).

The max limit of heavy metals (in total) is up to 50 wt- ppb. Alkali metal content limit is up to 50 wt-ppb max.